his delights, his dawns of feeling, his changings and soarings of thought It offends him to think that such things have existed before. But it makes him very bitter to hear that, to become fruitful, he must lose those buds and dispense with their fragrance.

294.

THE PARTY WITH THE AIR OF MARTYRDOM.— Every party that can assume an air of martyrdom wins good-natured souls over to its side and thereby itself acquires an air of good nature—greatly to its advantage.

295-

ASSERTIONS SURER THAN ARGUMENTS. —An assertion has, with the majority of men at any rate, more effect than an argument, for arguments provoke mistrust. Hence demagogues seek to strengthen the arguments of their party by assertions.

296.

THE BEST CONCEALERS.—All regularly successful men are profoundly cunning in making their faults and weaknesses look like manifestations of strength. This proves that they must know their defects uncommonly'well.

297.

FROM TIME TO TIME.—He sat in the city gateway and said to one who passed through that this was the city gate. The latter replied that this was true, but that one must not be too much in the